



Andy Hagan

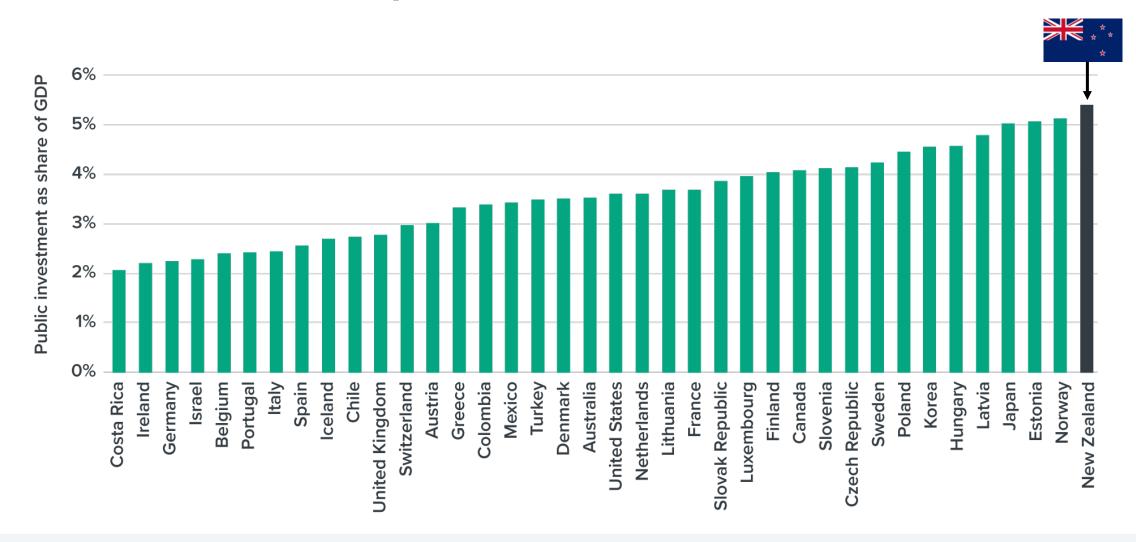
General Manager, Investment



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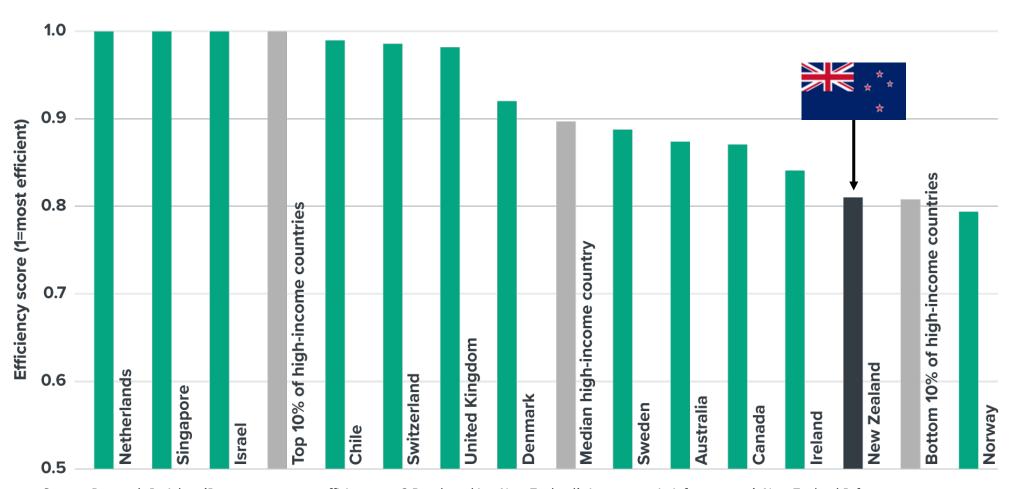
New Zealand is committed to infrastructure

Public infrastructure spend as a share of GDP, 2010-2019



But we're not getting value

Near the bottom 10% for converting cash to service



Source: Research Insights: 'Investment gap or efficiency gap? Benchmarking New Zealand's investment in infrastructure', New Zealand Infrastructure Commission, December 2021.

Paying for it would be hard

Options for paying for the infrastructure challenge



38%

in household spending on infrastructure services

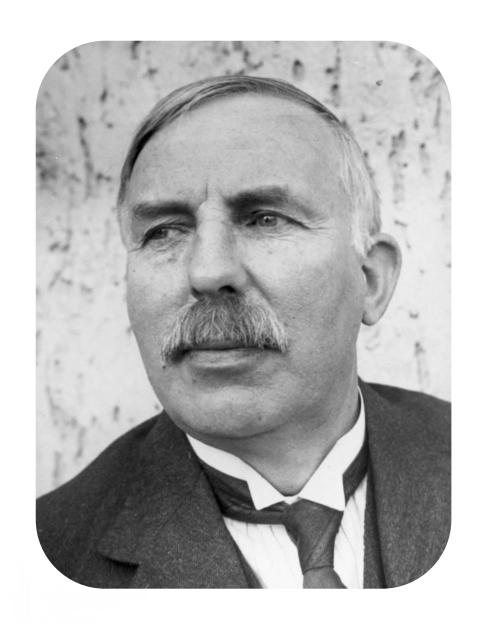
21% in average income tax paid per taxpayer

98%
in Crown debt-to-GDP ratio by 2051

Note: Te Waihanga analysis of alternative scenarios for funding or financing long-term infrastructure investment trends outlined in New Zealand's Infrastructure Challenge report (Sense Partners 2021).

Investment levels will be contested

Source: Findings are based on the Global Infrastructure Index (Ipsos & GIIA, 2024). Source: 'Getting what we need: Public agreement and community expectations around infrastructure'. New Zealand Infrastructure Commission. (2025).

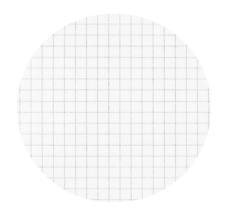


"We haven't got the money, so we've got to think."

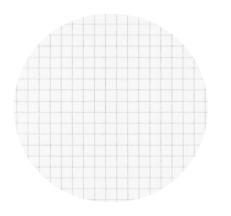
Ernest Rutherford

Photo credit: New Zealand Geographic

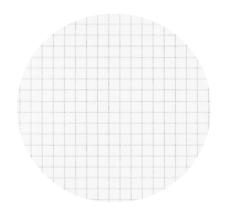
The draft Plan proposes four key changes



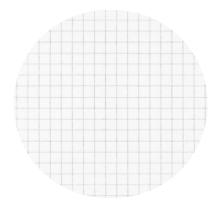




Clear the way for infrastructure



Start with maintenance



Right-size new investment

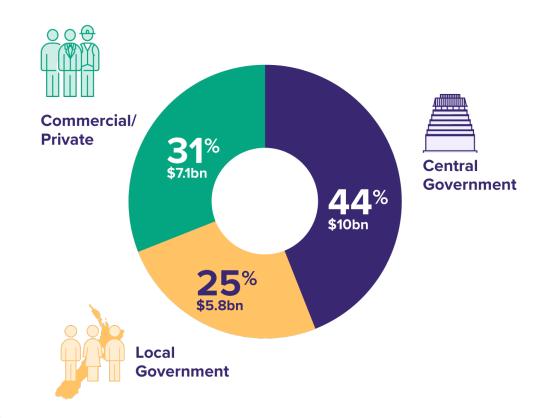


1. Establish affordable and sustainable funding

Forward Guidance on infrastructure investment, 2025–2055

To enable a proactive portfolio approach

Sectoral investment, 2025–2055





Land transport

Main providers

Central and local government

Forecast future investment demand, % of GDP (2024–2054)

0.8%

How to fund investment

User charges and rates

Key drivers of future investment

Decarbonisation, slowing income and population growth



Electricity and gas

Main providers

Commercial sector

Forecast future investment demand, % of GDP (2024–2054)

1.4%

How to fund investment

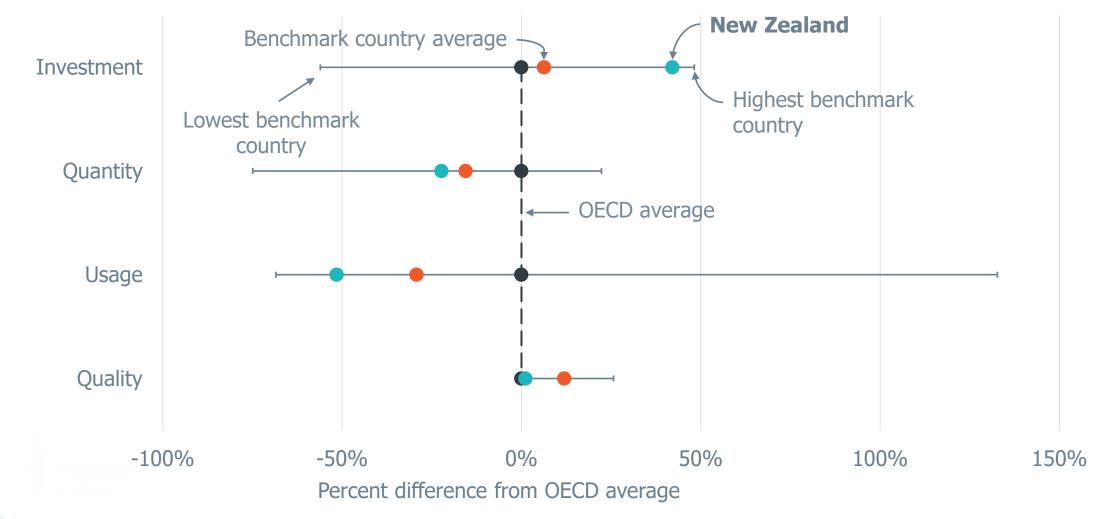
User charges

Key drivers of future investment

Decarbonisation, renewals

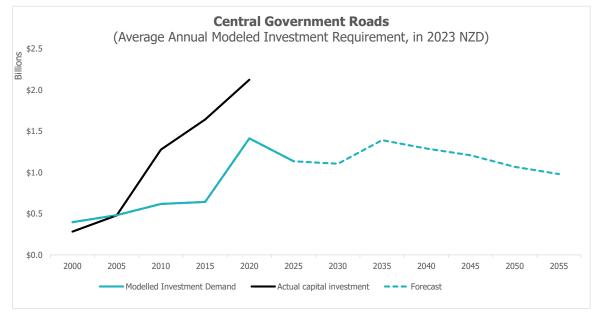
Forward guidance for the transport sector

NZ spends a lot on roads, but has modestly below-average quantity, usage, and quality

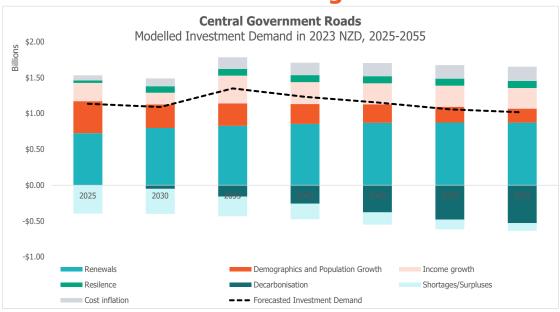


What does this mean for State Highways? Relatively flat or declining in dollar terms

Overall Forecast

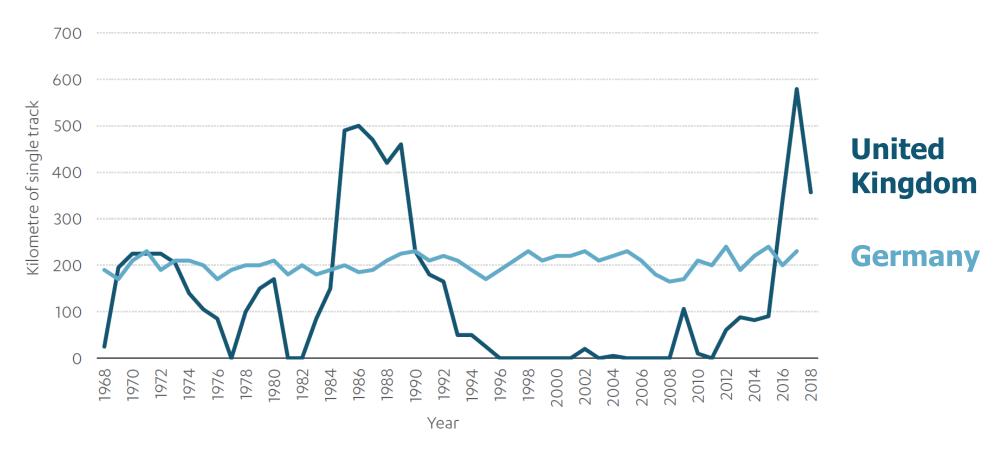


What's driving it



While securing certainty for the workforce

Kilometres of rail electrified per year, UK and Germany

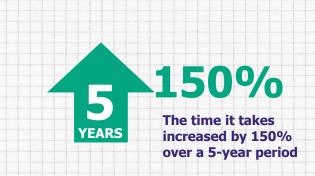


Source: Railway Industry Association, Electrification Cost Challenge, March 2019



2. Clear the way for infrastructure

An easier operating environment means more services



CONSENTING

5.5%

OF PROJECT COST

On average the consenting process makes up 5.5% of the cost of infrastructure projects



70%

The cost of consenting (as a proportion of a project's overall budget) has increased by 70% over the last 7 years

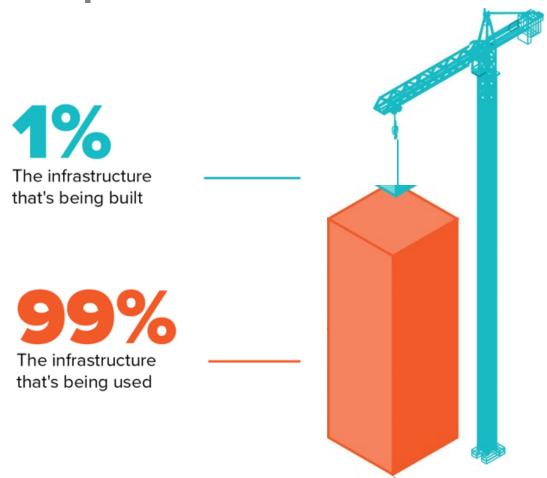
\$1.29b

New Zealand infrastructure developers are spending \$1.29b annually to consent their projects



3. Start with maintenance

Up to 99% of the infrastructure needed is already around us



Our future welfare and livelihoods depend increasingly on the less glamorous work of improving our existing infrastructures.

Scotland Infrastructure Commission

60 cents in every dollar on maintenance

Forward Guidance for infrastructure investment, 2025–2055

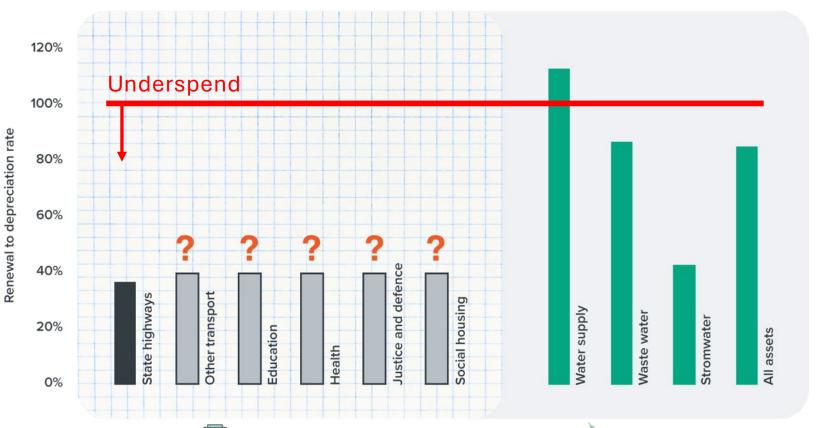
Everything else

Maintenance and renewals

That's a change on current practice

Renewal to depreciation ratios

Central government



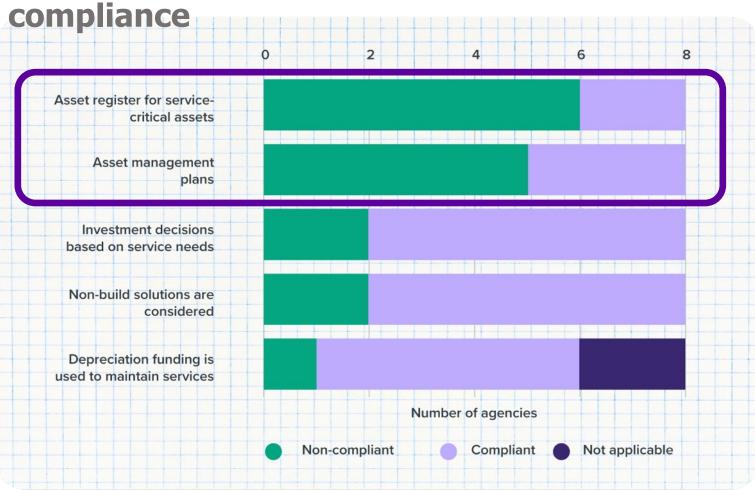
"A flaw in the human character is that everybody wants to build and nobody wants to do maintenance"

Kurt Vonnegut



Improved asset management is critical

Capital intensive agencies' self-reported



5/8 capital intensive agencies do not have adequate asset management plans in place

Central government requirements for long-term investment planning need strengthening

Are they legally required to:	Local councils	Government agencies
forecast investment over at least ten years?	Yes	No
forecast investment by infrastructure sector?	Yes	No
forecast investment for meeting additional demand?	Yes	No
forecast investment for improving service levels?	Yes	No
forecast investment for replacing existing assets?	Yes	No

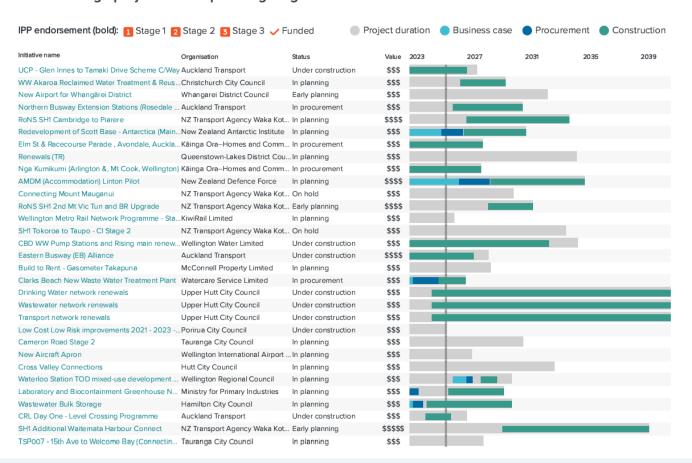


4. Right-size new investment

\$207bn in the draft Plan: Options, not obligations

The National Infrastructure Pipeline signals upcoming choices for decision-makers

Table 5: Large projects in the planning stages



- 8,100 infrastructure initiatives
- \$110bn funded
- 141 initiatives over \$100m in the draft Plan
- More infrastructure projects than we can deliver
- That means we have options

More investment or smarter operation?

Funding our way through poor asset management is expensive







More roads?

30yrs of declining travel speeds in AKL

More landfill?

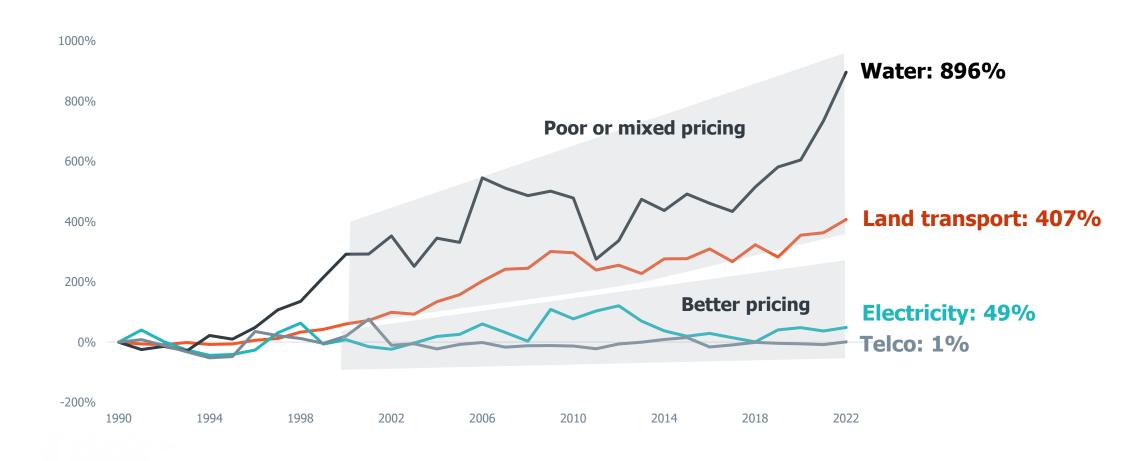
New Zealand is approximately last in the OECD for recycling

More storage?

Wellington leakage rates of 45%+

What is the right investment level?

Per capita investment by sector (inflation adjusted)

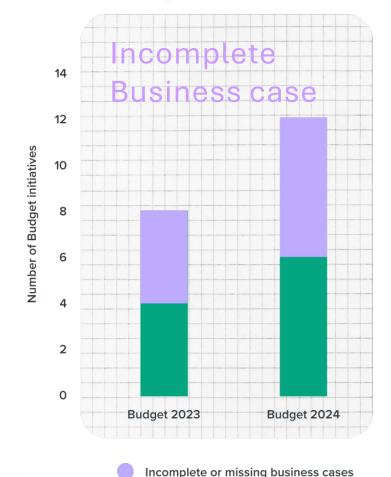


Infrastructure Commission. 2024. Build or Maintain? New Zealand's infrastructure asset value, investment, and depreciation, 1990–2022.

Broad agreement requires information

Half of all budget bids didn't have complete business cases

Business cases received



Completed business cases

Think slow. Act fast.

Bent Flyvbjerg, How Big Things Get Done

IPP endorsed proposals

Round one results

Application

Applicant

Application

Applicant

Limited

Application

Register

Register

Applicant

Horizontal

Infrastructure

Programme (HIP)

Telecommunications

Network Resilience

Underground Asset

Underground Asset

Kordia Group

New Zealand

New Zealand

National

Application

Draft Defence Estate Regeneration Plan 2025-2040

Applicant

New Zealand New Zealand Defence Force Defence Force

Application

Expanding Fibre Broadband Coverage Applicant

Chorus Limited

Application

Project Waitoa vaulting and processing infrastructure

Applicant

Reserve Bank of New

Zealand

Application

Homes for Families

Applicant

New Zealand Defence Force Waikato

Application

Southern Metro Wastewater **Treatment Plant**

Applicant

Hamilton City Council

Application

Ruakura Eastern **Transport Corridor**

Applicant

Hamilton City Council

Auckland

Application

Future Naval Base Programme

New Zealand Defence Force

Hawke's Bay

Programme

Hawke's Bay Regional

Prison Redevelopment

Department of Corrections

Application

Applicant

Manawatū

Application

Manawatū Regional Freight Ring Road

Applicant

Palmerston North City Council

Application

Accommodation Messing and Dining **Modernisation Linton**

Project

Applicant **New Zealand**

Defence Force

Nelson

Application

Renewal

Applicant

Atawhai Rising Main

Nelson City Council

Applicant

Application

Ohakea Infrastructure Programme

Remaining Tranches

New Zealand **Defence Force**

Wellington

Application

Te Mārua Water Treatment Plant Scheme Expansion Stage 1 (Pākuratahi Lakes)

Applicant

Greater Wellington Regional

Council

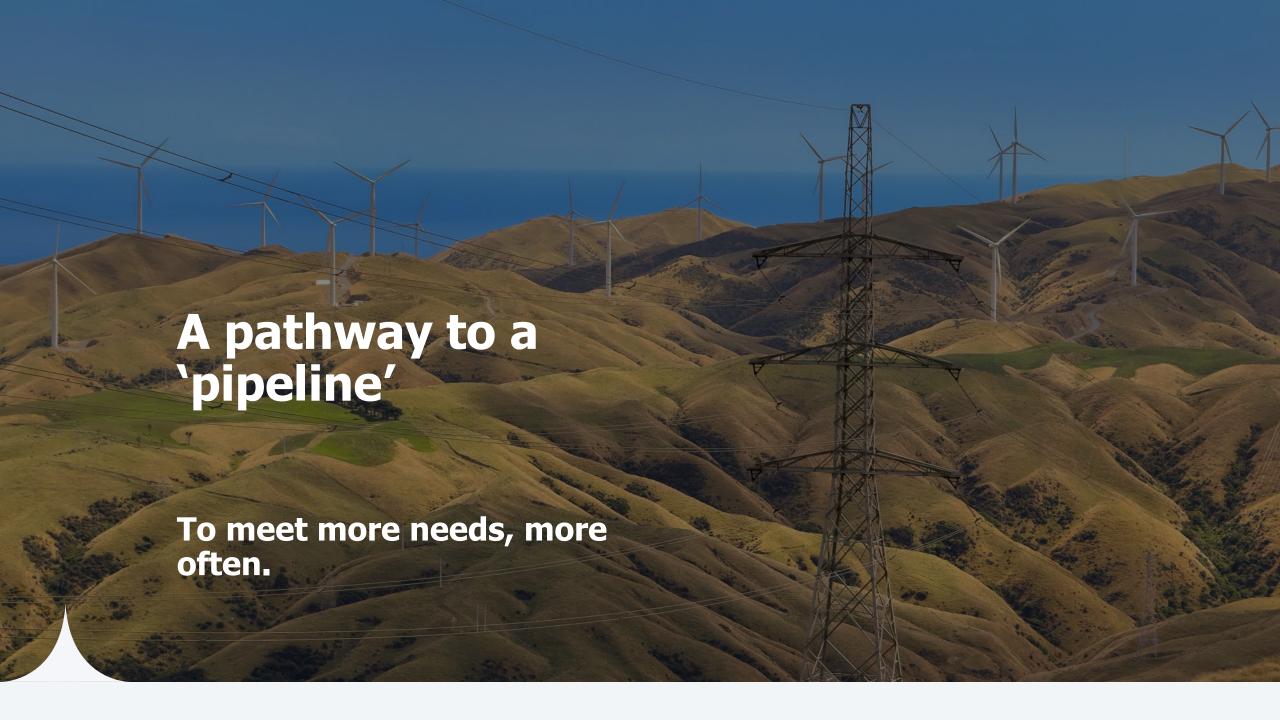
Christchurch

Application

Greater Christchurch Mass Rapid Transit

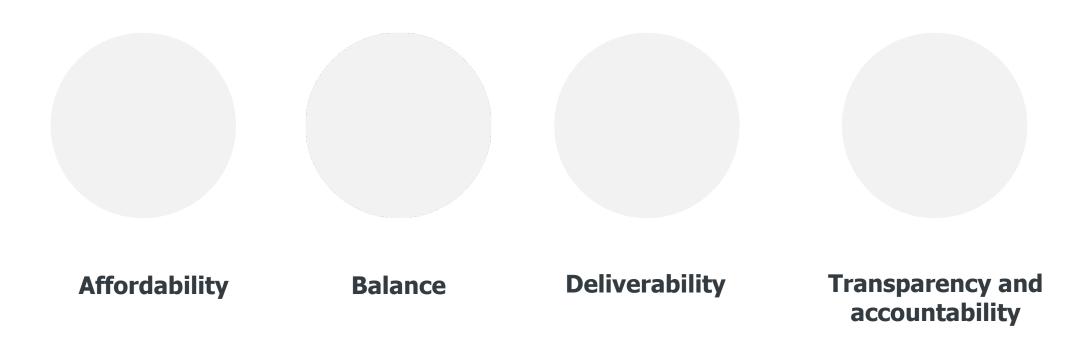
Applicant

Christchurch City Council



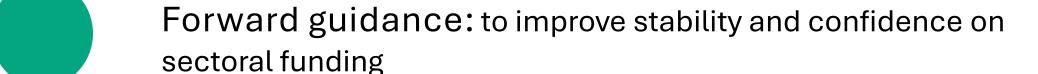
Building consensus

Four factors for building an enduring consensus



A pathway to a 'pipeline'

The plan sets out the key building blocks



Improved long-term planning: to build a better picture of sector specific investment priorities

Build consensus: on the low hanging fruit where consensus is achievable

Grow the investment menu: to narrow the swings in more contested areas

Now it's your turn





Thank you